

# Discounts...

## Recognising the value of commitment

There's value for us in having long term, committed tenants. We recognise that value by offering you the following discounts.

### Discounts for long leases

- when you sign a **six month lease**, we will give you **two weeks free** at the end of your lease period
- when you sign for a **twelve month lease**, we will give you **one month free** at the end of your lease period

### Discounts for more than one seat

If you lease more than one workstation, we also apply the following discounts...

**2 seats ..... 5%**

**3 seats .....10%**

**4 seats .....15%**

<b>Desks</b>	<b>Discount</b>	<b>Monthly contract</b> no rent free period	<b>6 month contract</b> 2 weeks free	<b>12 month contract</b> 1 month free
<b>1</b>	0%	\$1340	\$1237	\$1228
<b>2</b>	5%	\$1273	\$1175	\$1167
<b>3</b>	10%	\$1206	\$1113	\$1106
<b>4</b>	15%	\$1139	\$1051	\$1044
<b>5+</b>	20%	\$1072	\$990	\$983